

Form CRS (Customer Relationship Summary)

Tobin & Company Securities LLC

October 21, 2024

This document summarizes the broker-dealer services which Tobin & Company Securities LLC (“TOBIN”, “we”, “our”, or “us”) offers to retail investors as a broker-dealer registered with the Securities and Exchange Commission and a member of FINRA/SIPC. Free and simple tools are available to research both brokerage firms and financial professionals at investor.gov/CRS. The website contains educational material about broker-dealers, investment advisors and investing.


I. What investment services and advice can you provide me?

TOBIN offers a variety of different private placement investment options to investors. We do not hold accounts for investors; we limit our services to recommending and brokering the purchase of private placement securities to investors. TOBIN does not monitor investor accounts nor recommend investment strategies to investors. It is important for an investor to understand the differences among the array of private placements available to them.

Investments are made directly, through subscription agreements, typically via a specific private placement memorandum. Our recommendations are limited solely to the programs offered by our Firm. On their own, investments that are recommended will not create a balanced investment portfolio but may play an important role in an already existing one.

We will not exercise investment authority over your investment funds. You will have the sole discretion as to whether to invest in programs we offer. We will not provide general investment monitoring oversight for the investments. Neither TOBIN nor its associated persons will accept discretionary authority over any assets or securities. Ultimately, retail investors make the final decision regarding the purchase or sale of investments.

Our investment offerings are not registered with the Securities and Exchange Commission nor any state. Further, our investment offerings are illiquid. Investors should expect to hold their investments and to not be able to liquidate such investments on a secondary market.

 **Conversation Starters.** *When considering whether to purchase securities from a TOBIN registered representative, an investor should ask the following questions of our representatives—*

- “Given my financial situation, should I purchase this specific private placement being offered to me? Why or why not?”
- “Given my financial situation, should I purchase a private placement? Why or why not?”
- “How will you choose investments to recommend to me?”
- “What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?”

II. What fees will I pay?

Commissions

You will pay us or our associated persons a fee, called a commission, that we receive from the issuer as a percentage of your investment. The exact amount of the total commission depends on the private placement offering that you invest in and is disclosed in the private placement offering materials, which you should thoroughly review. You should also discuss with your registered representative the exact commission they will receive on each transaction.

Other Fees

TOBIN, when acting as the managing broker-dealer or a selling group member for private placement offerings, will receive a managing broker-dealer fee or a selling group member fee for performing a variety of services related to the offering. These fees are further described in the private placement offering materials for the specific offering in which you are investing.

**This disclosure is provided to comply with the SEC’s Regulation Best Interest and Form CRS disclosure requirements. It does not create or modify any agreement, relationship nor obligation with Tobin & Company Securities LLC.*

The issuer of the securities that you purchase will pay fees and costs whether you make or lose money on your investments over time. Please make sure you understand what fees and costs are being paid and that they will reduce the amount of money you make on your investments over time.



Conversation Starters. *An investor should ask your registered representative or financial professional the following question—*

- “Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?”

III. What are your legal obligations to me when providing recommendations? How does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation to purchase a private placement, we must act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide to you. Here is an example to help you understand what this means:

- Some TOBIN registered representatives may sell, and in some cases are limited to only selling, securities issued by their non-TOBIN employer or an associated entity of that employer. In these cases, they have an incentive to sell you their proprietary product since they receive compensation from their employer.



Conversation Starters. *An investor should ask their registered representative the following question to better understand their conflicts of interest—*

- “How might your conflicts of interest affect me and how will you address them?”

IV. How do your financial professionals make money?

TOBIN registered representatives make money primarily through commissions earned on their sale of private placements and may be compensated by another business entity for their non-securities activities. These commissions equal a percentage of your investment and vary depending on the product and are always disclosed in the offering materials for the securities being recommended. You should discuss these fees with your registered representative prior to accepting their recommendation.

V. Do you or your financial professionals have legal or disciplinary history?

Yes. Some of our registered representatives have disciplinary history. For further details, you should visit <https://brokercheck.finra.org/> for a free and simple search tool to research both TOBIN and its financial professionals.



Conversation Starters. *Ask your registered representative the following to better understand whether they have a disciplinary history and what it entails—*

- “As a financial professional, do you have any disciplinary history? For what type of conduct?”

VI. Additional Information

You may request a written copy of TOBIN’s Form CRS (Customer Relationship Summary) by emailing tobin@tobinandco.com. You may also call TOBIN at (704) 334-2772.



Conversation Starters. *You should ask your financial professional or registered representative the following question about contacts and complaints—*

- “Who is my primary contact person? Are they a registered broker?”
- “Who can I talk to if I have concerns about how this person is treating me?”

In all cases, you may contact Justine Tobin at TOBIN, directly, to communicate your concerns.

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