

**For Immediate Release**  
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## **Tobin Advisors Closes Business Intelligence Transaction**

**CHARLOTTE, NC—January 3, 2006**—Tobin Advisors LLC is pleased to announce that it advised Nexus Consulting Group, L.L.C. (Nexus), an information technology services firm based in Chicago, on the sale of the company to Project Leadership Associates, Inc. (PLA), a leading provider in technology consulting services. The transaction closed on November 30, 2005. Nexus is a unique information technology services firm providing business intelligence (BI) solutions to companies throughout the Midwest and in the Carolinas. Since 1998, Nexus has helped Fortune 1000 companies bridge the gap between business and technology, permitting clients to focus their information technology investments on solving business problems in the most effective way possible. Nexus works with clients to plan, design and implement unique solutions that transform data into business intelligence by uncovering and analyzing information to make better operating decisions.

The combination with Nexus allows PLA to expand its core service offerings and bring business intelligence solutions to its clients in the legal, healthcare, financial and professional services industries. The acquisition also enables Nexus to leverage PLA's technical knowledge and expertise to help clients plan, develop, manage and implement cost-effective information technology strategies and solutions. The combination will increase PLA's overall revenue by 30% and bring the total number of employees in the Chicago, Houston and Tampa offices to over 100 people.

Justine Tobin, Managing Partner of Tobin Advisors, noted, "Our client, Nexus Consulting Group, was an outstanding acquisition candidate whose commitment to client service and quality of execution made it an attractive partner to many prospective acquirors. Tobin Advisors worked with our client to package the company and to contact potential buyers, communicating the story of the successes of Nexus since its founding in 1998 by Gaurav Issar and Steve Taeyaerts. Because Tobin Advisors has had a long-term relationship with Nexus and had advised the company over the years regarding the possible sale of the company, Tobin Advisors was particularly effective in assisting Nexus in finding and evaluating each and every potential combination partner.

"In the end," Ms. Tobin states, "PLA demonstrated the strongest appetite and provided the best chemistry in a combination with Nexus." Nexus' commitment to client satisfaction,



financial strength, and leadership skills proved to be excellent complements to the culture of PLA and the expectations of PLA's investor, Celerity Partners.

**ABOUT NEXUS CONSULTING GROUP, L.L.C.:** Based in Chicago, Nexus Consulting Group is an information technology services firm providing a comprehensive set of business intelligence solutions for companies throughout the Midwest. Nexus works with companies across many industries to plan, design and implement solutions that transform their data into business intelligence. Nexus leverages its partnerships with leading BI technology vendors to implement solutions ranging from enterprise level data warehouses to executive scorecards and dashboards.

**ABOUT TOBIN ADVISORS LLC:** Based in Charlotte, Tobin Advisors LLC is an investment bank dedicated to advising small and middle market business owners on the many strategic issues they face in their companies. With backgrounds at the nation's leading investment and commercial banks, our professionals bring expertise, integrity, professionalism and skill sets to the small and middle market that have traditionally only been available to owners of larger companies. Tobin Advisors LLC serves both public and private company clients, working with dedication on their behalf to ensure the best possible results and strategic outcomes. Tobin Advisors offers a range of investment banking services, including mergers and acquisitions advisory services, business valuations, fairness opinions and market and competitive assessments.

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